

Enterprise No.

F16ENO

Enterprise Name

# Ghanaian Manufacturing Enterprise Survey

## New Firm Supplement

**Wave V**

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**Centre for the Study of African Economies  
University of Oxford  
and  
Ghana Statistical Service  
Accra**

Interviewer.....

Data entry operator.....

F16DAT

## SECTION 16: Entrepreneur and Firm History

- 1. THIS SUPPLEMENT IS FOR ENTERPRISES THAT ARE NEW TO THE SURVEY OR FOR ENTERPRISES THAT HAVE CHANGED OWNERSHIP SINCE THE LAST ROUND OF THE SURVEY.**
- 2. THESE QUESTIONS ARE TO BE ANSWERED BY THE OWNER OF AN ENTREPRENEURIAL FIRM, OR THE CHAIRMAN OF A COOPERATIVE, OR THE GENERAL MANAGER OR MANAGING DIRECTOR OF A CORPORATION**

1. What is the legal status of this firm?

F16Q1

- Sole Proprietorship..... 1  
 Partnership..... 2  
 Limited liability enterprise..... 3  
 Corporate..... 4  
 Subsidiary of Multinational Corporation..... 5

2. What is the ownership structure?

F16Q2

- Private owners only, (Ghanaian Owners)..... 1 (= > 4)  
 Private owners only, (Foreign owners)..... 2  
 Private owners, (Ghanaians and Foreign joint)..... 3  
 State and private joint, (Ghanaian Private)..... 4 (= > 4)  
 State and private joint, (Foreign private owners)..... 5  
 State and Private joint, (Ghanaian and Foreign private 6  
 State..... 7 (= > 4)

3. What is the percent of foreign ownership?

%

F16Q3

4. Gender

- MALE..... 1  
 FEMALE..... 2

F16Q4

5. How old are you?

YEARS:

F15Q5

6. What language did you first speak as a child?

F16Q6

- AKAN..... 1  
 GA..... 2  
 EWE..... 3  
 WALA HAUSA..... 4  
 Middle Eastern..... 5  
 CHINESE..... 6  
 OTHER AFRICAN (NON GHANAIAN)..... 7  
 EUROPEAN LANGUAGE..... 8

7. Were you born in this town?

- YES..... 1  
 NO ..... 2

F16Q7

8. How long have you lived here?

YEARS:

F16Q8

## SECTION 16: Entrepreneur and Firm History

9. What year did you leave school/vocational school/university?  
(if the vocational school is not continuous with other school, then use other school leaving year)

F16Q9

10. Were you an apprentice?

F16Q10

YES.....1

NO.....2 (=> 12)

11. Were you an apprentice in your firm's field?

F16Q11

YES.....1

NO.....2

12. Do you own any of the following? (yes....1, no....2)

a. a house backed by title?	F16Q12A
b. a motor vehicle	F16Q12B
c. a farm?	F16Q12C
d. other real estate?	F16Q12D

13. When was this business founded/started in its current form?

F16Q13

YEAR

14. Did you establish this business?

YES ..... 1 (=>17)

NO .....2 (=>15)

F16Q14

15. Was the business owned by your parents or other family members?

YES.....1 (=> 17)

NO .....2 (=> 16)

F16Q15

16. How did you acquire this business?

BOUGHT IT..... 1

INHERITED IT..... 2

MERGER..... 3

OTHER.(specify).....4

F16Q16S

F16Q16

17. Did you have previous experience in this industry?

YES ..... 1

NO .....2 (=> 20)

F16Q17

18. What form did this experience take? (yes....1, no....2)

a. Did you work for this firm?	F16Q18A
b. Did you work for another firm?	F16Q18B
c. Were your parents in this business?	F16Q18C
d. Did you work and learn at home?	F16Q18D
e. Were you self-employed?	F16Q18E
f. Other? (specify)	F16Q18F
F16Q18S	

19. How many years of experience did you have in this industry prior to acquiring this business?

F16Q19

## SECTION 16: Entrepreneur and Firm History

20. What were you doing immediately prior to acquiring this business?

F16Q20

UNEMPLOYED.....1 1 (=> 22)  
 WORKING FOR THIS FIRM..... 2 2 (=> 22)  
 WORKING FOR ANOTHER FIRM IN THIS INDUSTRY..... 3 (=> 21)  
 WORKING IN A FIRM IN ANOTHER INDUSTRY..... 4 (=> 21)  
 SELF-EMPLOYMENT/BUSINESS OWNERSHIP..... 5 (=> 22)  
 APPRENTICESHIP/SCHOOLING.....6 6 (=> 22)  
 CIVIL SERVANT/ GOVERNMENT WORK/  
 PUBLIC SERVICE.....7 8 (=> 22)  
 MILITARY SERVICE.....8 9 (=> 22)  
 OTHER..(specify)..... F16Q20S..... 10 (=> 22)

21. Was this other firm foreign owned or foreign managed?

F16Q21

YES ..... 1  
 NO .....2

22. Do you currently own any other business?

F16Q22

YES ..... 1  
 NO .....2 (=>24)

23. Are any of your other businesses in the same sector as this firm?

F16Q23

YES ..... 1  
 NO .....2

24. Excluding your current businesses, have you ever owned any other business?

YES ..... 1  
 NO .....2 (=> 28)

F16Q24

25	26	27
Name the type of organization	How long were you in that business?	Why do you no longer own that business?
	(years)	CLOSED IT.....1 SOLD IT.....2 WENT BANKRUPT.....3 OTHER(SPECIFY).....4
F16Q25A	F16Q26A	F16Q27A F16Q27AS
F16Q25B	F16Q26B	F16Q27B F16Q27BS
F16Q25C	F16Q26C	F16Q27C F16Q27CS

## SECTION 16: Entrepreneur and Firm History

28. What was your initial start up capital?

CEDIS

F16Q28

29. What proportion of this came from each of the following sources?

(a) OWN SAVINGS	F16Q29A
PERCENT:	
(b) BORROWING FROM FRIENDS OR RELATIVES	F16Q29B
PERCENT:	
(c) LOAN FROM A FOREIGN BANK OR DONOR AGENCY	F16Q29C
PERCENT:	
(d) LOAN FROM A LOCAL BANK	F16Q29D
PERCENT:	
(e) LOAN FROM A MONEY LENDER	F16Q29E
PERCENT:	
(f) LOAN FROM A SUPPLIER	F16Q29F
PERCENT:	
(g) SALE OF PERSONAL ASSETS	F16Q29G
PERCENT:	
(h) OTHER (specify)	F16Q29H
F16Q29S	PERCENT:

30. What were the total number of paid employees?

when business founded	F16Q30A
1983	F16Q30B
1988	F16Q30C
1992	F16Q30D
1996	F16Q30E

31. What were the total number of apprentices?

when business founded	F16Q31A
1983	F16Q31B
1988	F16Q31C
1992	F16Q31D
1996	F16Q31E

32. What were your annual sales?

when business founded	F16Q32A
1983	F16Q32B
1988	F16Q32C
1992	F16Q32D
1996	F16Q32E